

#### LIDERA, THE ENGINE OF YOUR COMPANY

Since 2006, we have made the automotive companies move forward through a software specialized in managing. We develop products and key services for the companies in the sector.





#### WHERE WE ARE

#### >21 COUNTRIES

Spain, Portugal, Cape Verde, Angola, Mozambique, Senegal, Kenya, Ghana, Congo, Colombia, Ecuador, Peru, Mexico, Costa Rica, Dominican Republic, Nicaragua, Chile, Suriname, We start Tunisia, Mauritania and Cuba in 2022.

#### STRATEGIC PARTNER

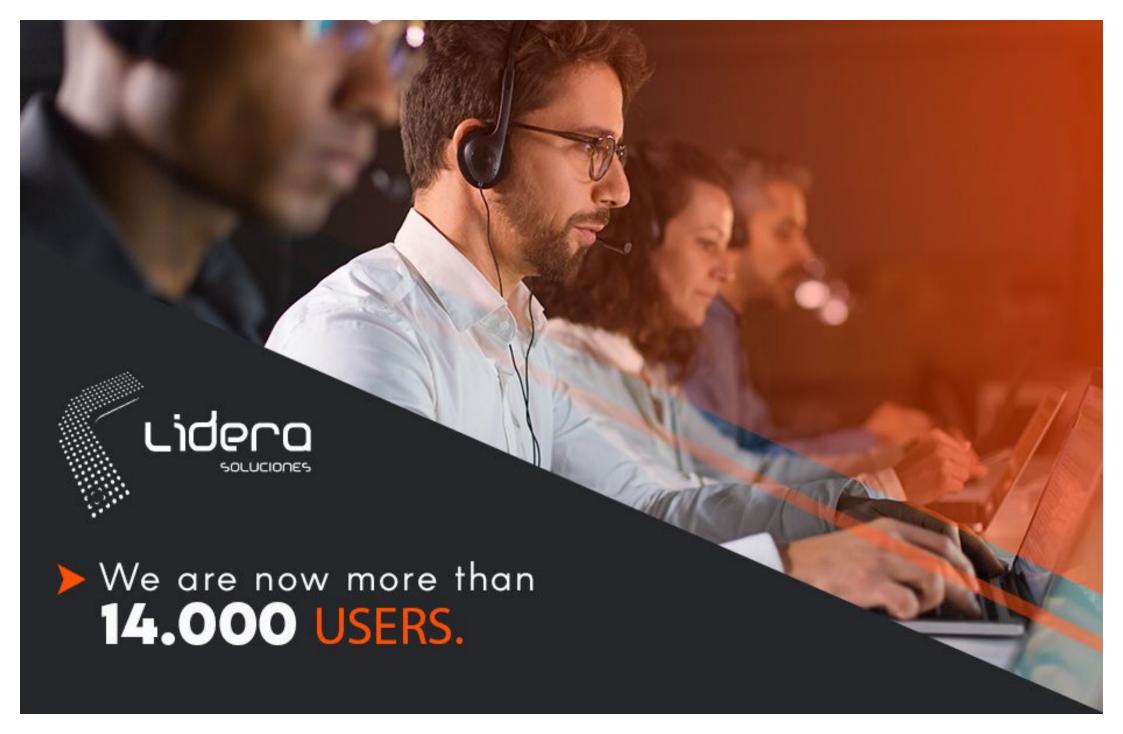
Salvador Caetano Group.

#### 5 LANGUAGES

Spanish, Portuguese, German, English and French.

#### >700 CUSTOMERS

Success in all implantations!





## 52160+

- Spiga+ is a completelly modular management software of distributors, dealers, official services and workshops.
- This product developed using the latest technology, controls all the managing cycles of these businesses.

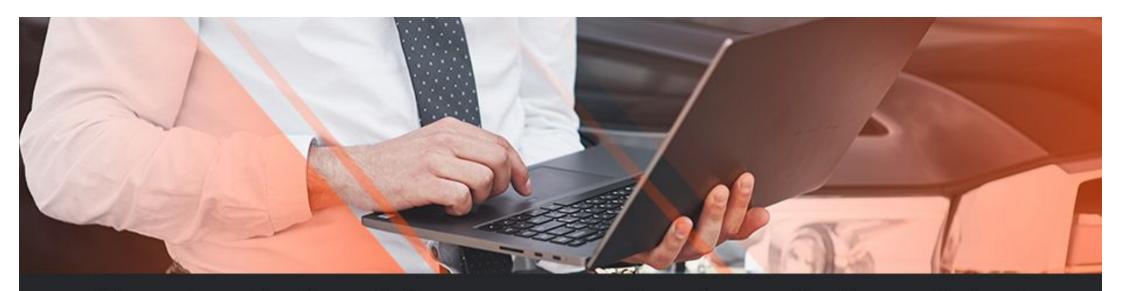




#### **OUR ORIGIN**

- Spiga+ was born from a desire to improve the management in our dealers, as the systems we had did not permit to develop our operative in an effective way.
- We created Spiga+ based on an in-depth kowledge of the issues and requirements of the industry, our experience and the natural evolution of the business procedures.





The automatization of the processes is done in an effective and simple way amongst the departments, updating all the transactions on real time.



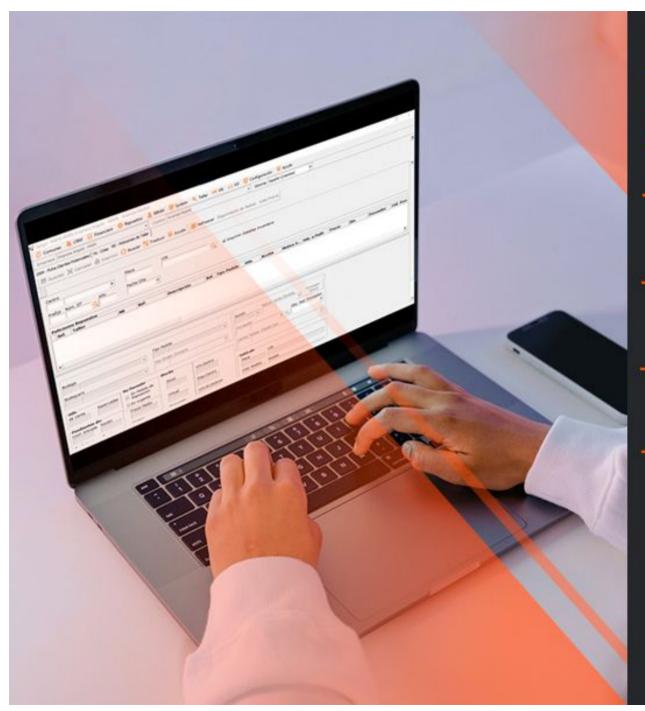
Aimed to distributors, dealers and workshops.



Totally adapted to the business logic.



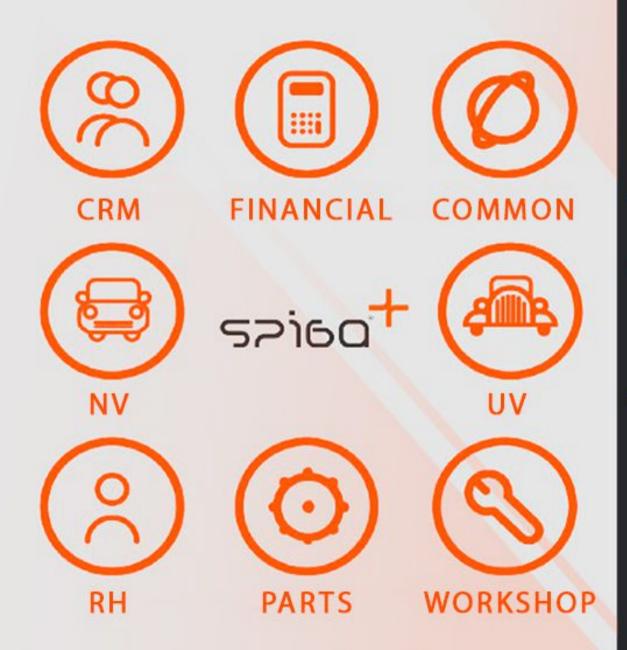
The system includes all the management cycle.



## INTEGRATION WITH THE LAST SCANNING PROCESSES

- -Study the digital integrations with the different manufactures. Certificates.
- We customize the communication interfaces required to our customers.
- Integration with CRM and with online and used vehicles platforms.
- Our Business Intelligence helps to develop a rich set of strategies, applications and technical architecture, focused on the administration and creation of business knowledge.

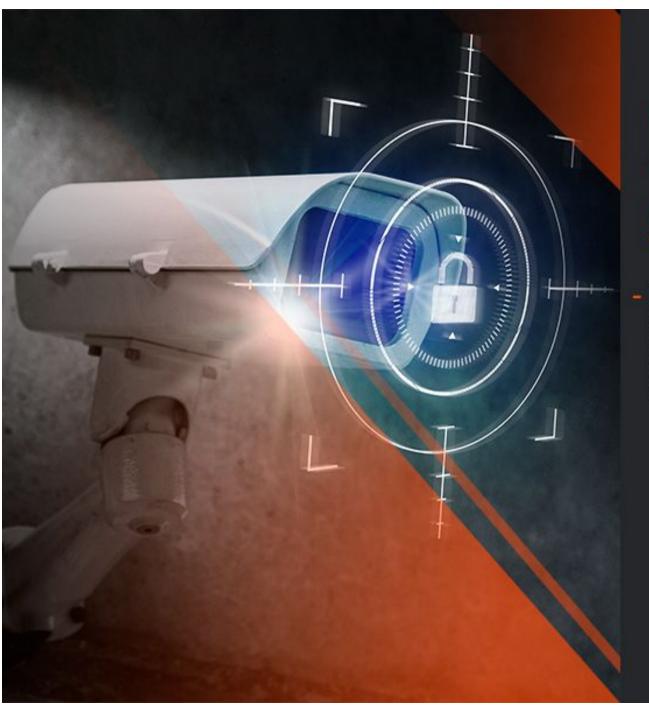




#### MODULAR APPLICATION

- All the information flows amongst all the modules.
- Every area in the company perfectly managed by a specific module in a practical, simple and effective way.
- Generation of automatic book entries with each process.

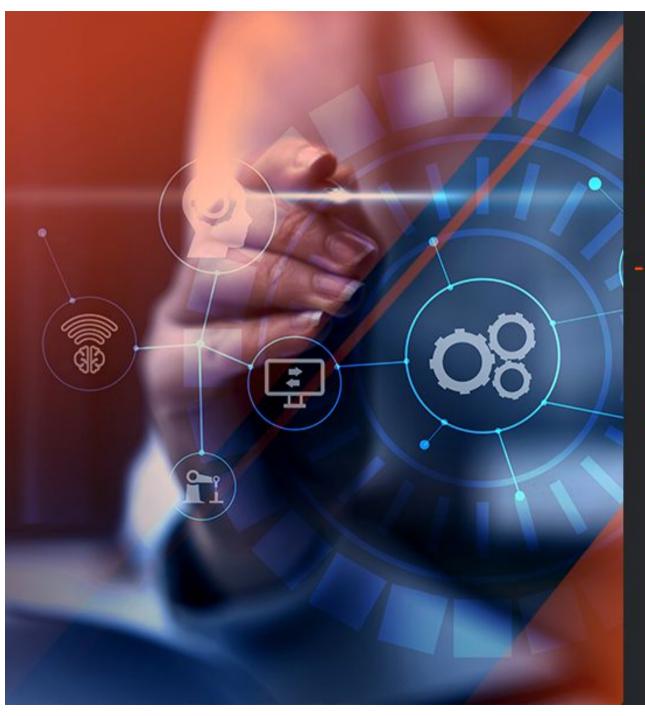




# SECURITY

- Users are established restriction roles to each window in the program, all controlled by password policies to access the system.





## IMPLEMENTATION POSSIBILITIES OF SPIGA+

 The location of the server where to store the information can be chosen.







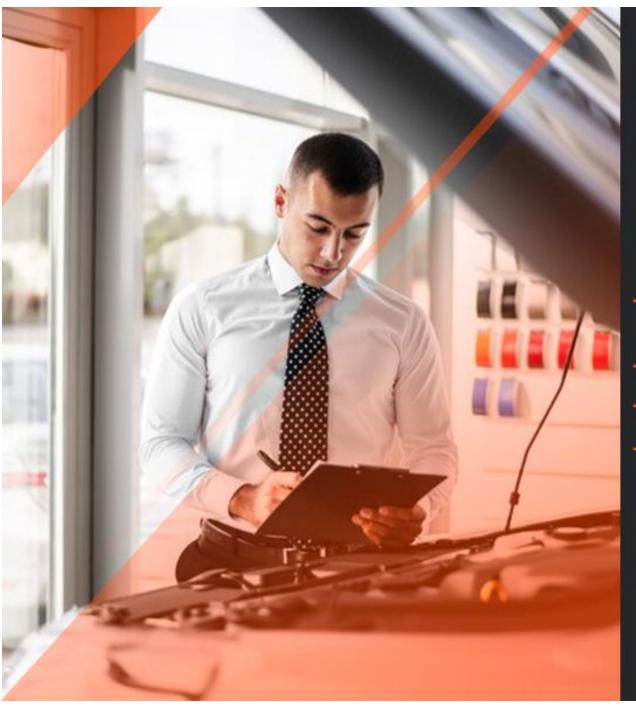




#### SPIGA+ CRM

- Customers management.
- New and used vehicles offers.
- Integrated search of vehicles in stock.
- Emails, SMS, letters, (Integration with Word).



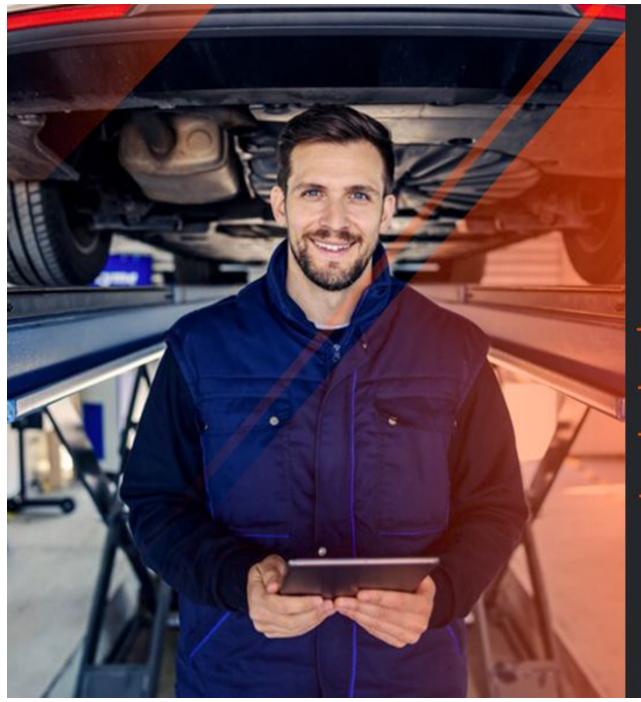




#### SPIGA+ NV/UV

- Management of vehicles purchases and costs.
- Inventories management.
- Sales process.
- Operations monitoring and overview.



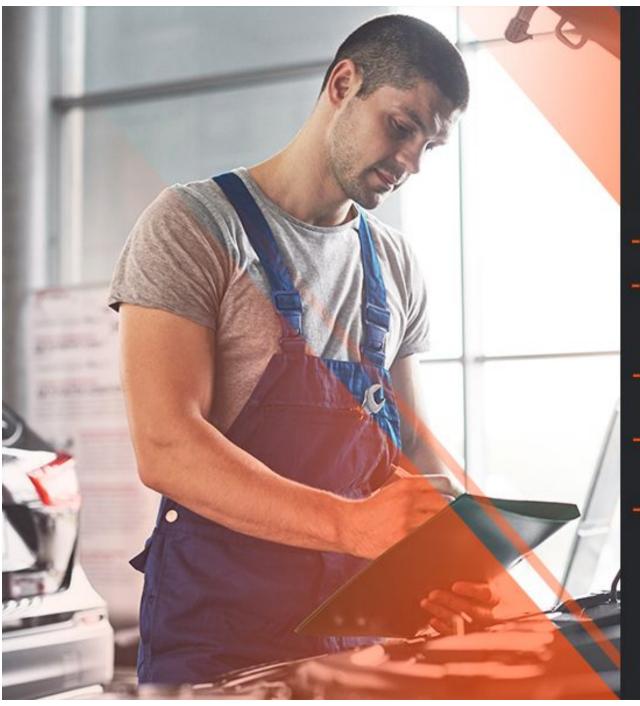




### SPIGA+ ACTIVE RECEPTION

- Help to check the vehicle with the customer.
- Identifies further requirements.
- Increase in sales of additional services.
- Cross-selling report.



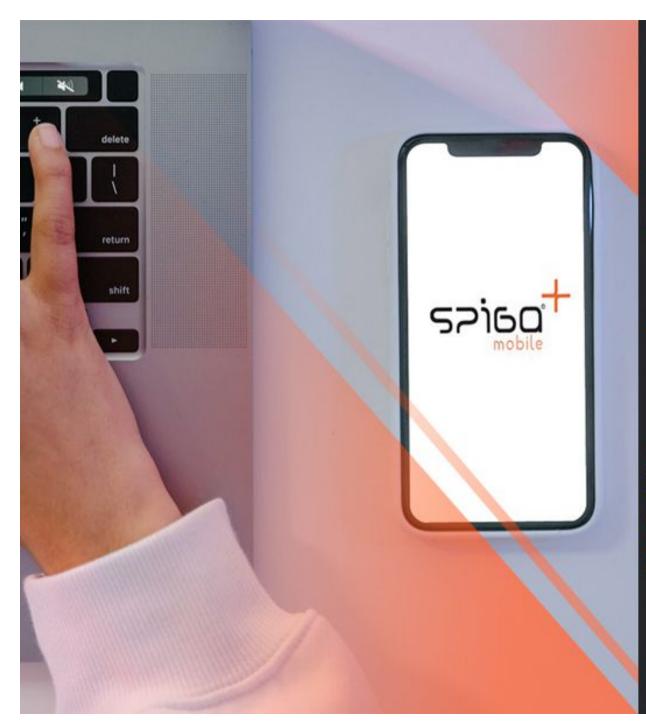




#### SPIGA+ WORKSHOP

- Simple and efficient management.
- Real-time communication between the workshop and warehouse.
- All the information in one simple screen.
- Status of the work cycles and the productivity on real-time.
- Integration with evaluation tools (Audatex and GT Estimate).





#### SPIGA+ MOBILE

- Direct integration with Spiga+ using a Tablet or Smartphone.
- Interaction with the main functions of the system, eliminating the use of paper completely.
- Speeding up of the processes, adjusting them to the current necessities in our business.

Several functionalities:

- ▶ Technical workstation.

- Workshop planning.
   Prior appointment.
   Physical inventories of new. and used vehicles.
- Fixed assets inventories.



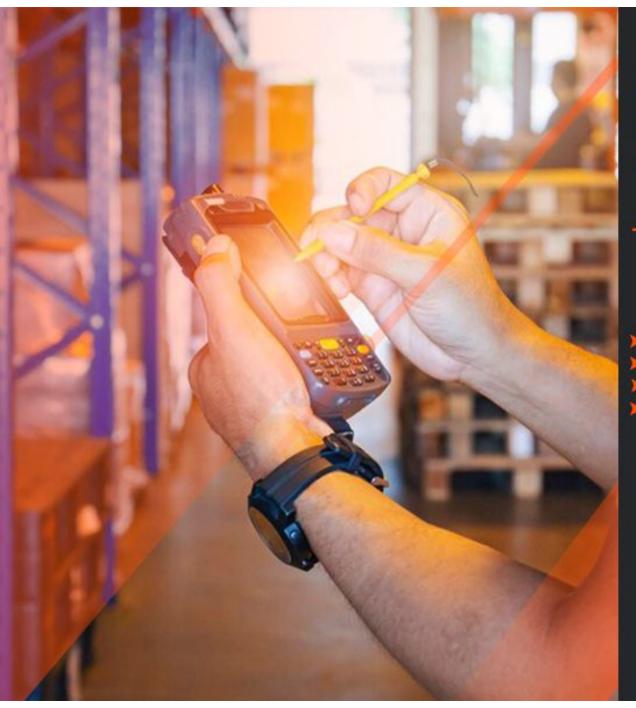




#### SPIGA+ PARTS

- Checks the availability of spare parts in all the company.
- Graphic information for easy comprehension.
- Suppliers and customer orders in the same screen.
- Uniform processes.
- -Orders monitoring.



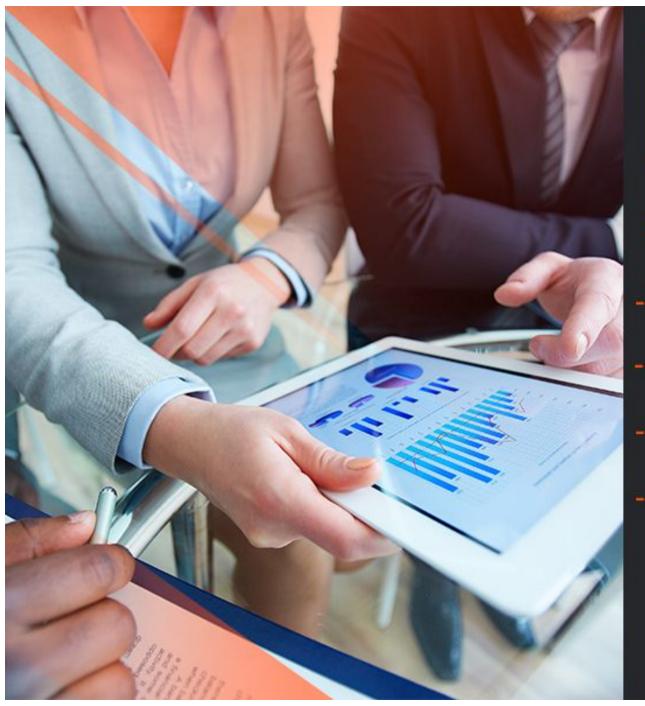


#### SPIGA+ WIRELESS WAREHOUSE

- Management by means of barcode readers that includes the following functionality:
- ►Inputs and outputs. ►Transfer of stock.

- Picking and packing.Location management, inventories.







#### SPIGA+ FINANCIAL

- All the information of the book entry in the same screen.
- Consult of the document that generated it.
- Portfolio for collections and payments.
- Access to all issued invoices.







- **▶ UNIQUE PLATFORM FOR ALL THE BUSINESS PROCESSES**
- **▶** GREATER EFFICIENCY.
- CENTRALIZED INFORMATION.
- ► INTERFACES WITH THE MANUFACTURERS.
- ► CONSTANT AND CONTINUOUS EVOLUTION.
- ➤ PROFFESIONAL SUPPORT.



#### **CONTACT US**

comercial@liderasoluciones.com

#### **SPAIN**

 Lidera Soluciones SL Avda. de Peinador, 60-1st Floor 36416, Mos (Pontevedra) Spain Telephone: +34 986 023 300

#### COLOMBIA

Street 97 Bis No. 19–20 5th Floor Office 501 Bogotá Telephone: +57 (1) 580–0452

www.liderasoluciones.com